

# COMPANY

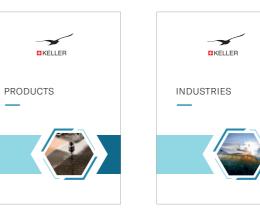








### **MORE BROCHURES**



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## MORE THAN JUST A **COMPANY**

## **KELLER PRESSURE. MORE THAN JUST A COMPANY.**

The name KELLER Pressure is synonymous with high-precision pressure measurement technology. Our father laid the foundations for the reputation we enjoy today when he founded the company in 1974. Our company has been constantly developing ever since. Now, with half a century of valuable experience, we are more dependable, more competent and more dynamic than ever.

Life means development. It means constantly adjusting to ever-changing circumstances. Take the march of digitalisation, for example, which requires constant adaptation, including in our sector. In addition to focussing on optimising production processes, we are investing substantially in further developing our high-quality products and are heavily occupied with topics such as Industry 4.0 and the Internet of Things.

More than just a production company. We consider ourselves to be more than just a manufacturer of market-leading products. We see ourselves as part of something bigger where each individual employee has a valuable contribution to make regardless of «rank» and «title».

Our motto: all honest and useful work is good work. It contributes to personal development, provided the person is prepared to learn something new every day and pursue inner growth. We encourage and support independent thought and action. Flat hierarchies, mutual respect and appreciative cooperation are also deeply rooted values in our company culture.

The world seems more complex than ever before. We are convinced that the most meaningful way of confronting this complexity is to value the uniqueness of each individual's feelings, thoughts and actions. This allows us develop solutions together in broad consensus with a view to our company's sustainable development.

Together we are stronger. As a company, we are part of society. We co-exist with the city of Winterthur. It provides us with a solid foundation on which we develop something new every day. We are grateful for this and, to close the cycle, we give back to the region and society by participating in sporting, social and cultural events.



**Tobias Keller** 



Michael Keller



### **KELLER PRESSURE –** YOUR SWISS PRESSURE SENSING SPECIALIST

A market leader in the production of isolated pressure transducers and transmitters.



KELLER Pressure was established in 1974 by Hannes W. Keller, the inventor of the integrated silicon measuring cell. Today, his sons Tobias and Michael Keller run the business. The company is wholly family-owned and employs 500 staff from over 20 nations.

KELLER Pressure feels a strong connection to its home of Switzerland. Its headquarters are where the value is added and where most of our employees work. All products bear a quality seal that stands for «Swiss Made», among other things, which is associated with expertise, quality, tradition and being grounded approach all across the world. These are the core values as a business - values embodied by the company and its products.



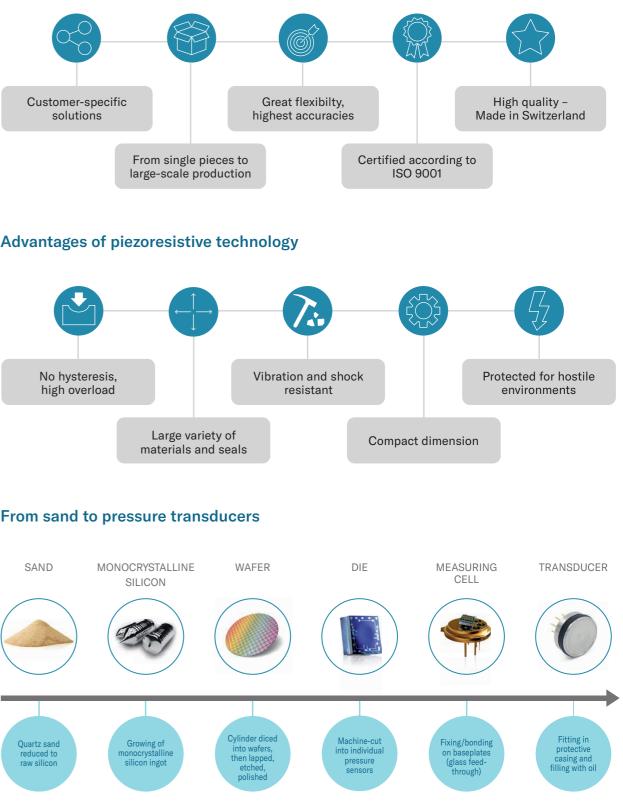


KELLER Pressure is certified to ISO 9001. This means that our measured values can be fully traced to national standards.

> Find out more exciting details about the seal of quality here:



Our expertise Customer-specific solutions From single pieces to large-scale production Advantages of piezoresistive technology No hysteresis, high overload Large variety of materials and seals From sand to pressure transducers SAND MONOCRYSTALLINE WAFER SILICON



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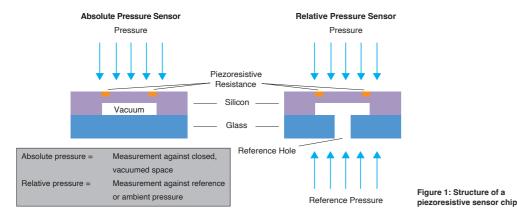


### **TECHNOLOGY AND PRODUCTION**

#### The versatility of the isolated pressure measuring cell

Electronic pressure measurement requires a sensor that records the pressure to be measured and converts it into an electrical signal. Due to the large output signals and the established manufacturing processes, as well as the many years of experience gained, piezoresistive technology has become established in pressure measurement.

Resistive pressure measurement centres around an electrical resistance whose resistance value changes as a function of the pressure to be measured. The measuring resistors are integrated into a pressure-sensitive diaphragm and, depending on the pressure intensity, they are either stretched (electrical resistance is increasing) or compressed (electrical resistance is decreasing). The greater the pressure, the more the diaphragm deforms, meaning that the extent of the change in resistance depends directly on the pressure.



The isolated pressure measuring cell stands out thanks to its versatility: it is compatible with various media – even aggressive media – and covers wide pressure ranges. These diverse potential applications combine the isolated piezoresistive pressure measuring cell with the benefits of piezoresistive technology: no signs of fatigue even after a large number of pressure cycles, excellent long-term stability and freedom from hysteresis. Finally, the individual construction of the housing permits great flexibility for a wide variety of applications, even in critical environments.

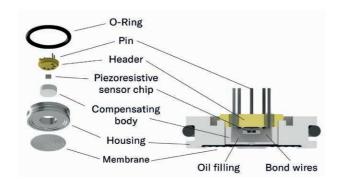


Figure 2: Construction of an insulated, oil-filled piezoresistive pressure sensor.

## Cost efficiency through high production capacity

In over 35 highly specialised production islands, the latest automated production processes are used to manufacture large series of industrial OEM transducers and special designs in small quantities. Every year, more than a million pressure transducers and pressure transmitters are produced. Despite our complex production processes and stringent quality requirements, the high volume allows us to keep production at our site in Switzerland cost-efficient.



#### **Custom Solutions**

Wherever pressure sensors are needed, a solution can normally be found in the standard product catalog. However, there are often great benefits to optimising a product specifically for integration and use in existing complete systems.

The modular product designs offers great flexibility and allows customer-specific adaptations to be made without spiralling costs – even for small production runs. The desired requirements and a mutual exchange of expertise form the essential basis for individual optimisations and tailored product development.



## Piezoresistive pressure measurement technology made in Switzerland

From start to finish, the value chain is created at our headquarters in Winterthur, where we do everything from producing the individual parts to calibrating the sensor and carrying out the final checks on the finished product. A new main building is currently being built in Winterthur, into which the entire production will move in 2026. KELLER Pressure is committed to Switzerland as a location and will continue to focus on «Swiss Made» in the future.



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#### VALUES AND VISION

#### For people and the company

As a company, KELLER Pressure has made major contributions to the development of modern pressure measurement technology. The company is proud of all its achievements and with total dedication continues in its pursuit to make a decisive difference for both its customers and employees in the future. This goal is underpinned by our shared vision and core values.

#### Our vision - Independence, development opportunities and wisdom



Here at KELLER Pressure, we combine entrepreneurship and independence. By building this bridge, we can ensure the sustainable commercial success of our company while giving all our employees space for independent development in both professional and personal aspects. We are committed to ensuring the independence and freedom of our employees. The development opportunities that are created by this philosophy form the ideal foundation for innovative developments and sustainable decisions. All this is reflected in the breadth of our product knowledge and the refinement of our product range.

Since 1993, the seagull has been the visual emblem of KELLER Pressure. It represents the flourishing of new ideas and is a symbol of philosophy, of freedom and the love of wisdom and truth. We are dedicated to shaping the future of pressure measurement technology for and with our customers.

#### The guiding principle from KELLER Pressure



«The biggest challenge for a healthy company is finding space to grow. If the basis of our livelihood disappears, so does our company.»

Company Founder Hannes W. Keller



### MORE THAN JUST A COMPANY

#### Our values

#### Cooperation

We put our customers and their needs at the heart of what we do so that we can work with them to find effective solutions for their applications. Many of our sensors are customised products.

#### **Continuous development**

We believe in our technology and set new benchmarks in precision and potential applications. Piezoresistive pressure sensors find use in countless areas of application and achieve an accuracy of 0,01 % of the entire measuring range.

#### Personal Responsibility

We encourage independent working. This leads to an inspiring working environment, sustainable solutions and sophisticated products.

#### **Mutual support**

We set great store by open communication, honesty and mutual support. We firmly believe that the pooled knowledge from all departments will propel us all forward. We are committed to a close partnership with our suppliers, distributors and customers.

#### Courage

We are willing to take a calculated risk if the conditions for it are right. Many of our most innovative and successful products were born out of challenging projects.

#### Independence

We are proud to be an independent Swiss family business. KELLER Pressure is not beholden to investors and all added value is generated in Switzerland.







### RESPONSIBILITY

#### By people, for people

KELLER Pressure provides support and generates added value. With human and financial resources, we can make things happen that otherwise wouldn't be possible. Attention is paid to the regional focus of the projects in the areas of «social» involvement, «culture», «sport» and «sustainability» have a regional focus.

#### Sports sponsorship

#### **KELLER Pressure promotes talent**

KELLER Pressure is committed to supporting the regional sports community, recoginising that sport helps keeps you fit, brings joy and builds mental strength.

#### FC Winterthur

Since 2001, KELLER Pressure has been the sole owner and main sponsor of the football club FC Winterthur. Supporting young players actively contributes to promoting talent. The FCW junior team has a special significance, because the club has very high training standards and can therefore offer great opportunities and act as a career springboard.

#### LTC tennis club

Since 2019, KELLER Pressure has been supporting the first team at LTC Winterthur tennis club - a club with a rich history - as a local sponsor. The aim of the «advantage LTC» sponsor and benefactor association is to improve the quality of tennis amongst young up-and-coming players and those playing actively in the local region.

#### Supporting big goals

In addition to providing long-term support for sports clubs and associations, KELLER Pressure also accompanies individual talents striving toward great goals and whose personalities fit in with the company spirit.

Kalle Koblet is, however, not only a good human fit for KELLER Pressure. The talented snowboardcross rider also lives next to the headquarters in Winterthur. With the Swiss Ski Squad, he is pursuing the goal of successfully participating in the 2026 Winter Olympics in Italy. KELLER Pressure inspires the World Cup winner and Winterthur Sportsman of the Year on his way to Milan with the seagull on his snowboard nose.









#### Internal social projects

#### Youth project

The youth project was established by KELLER Pressure in 2005 and gives young people the chance to gain a foothold in the apprenticeship and job market. As part of the project, eight internships are offered every year. The internships last for 12 months initially, but can be extended to 24 months.

For 60 % of their working hours, the interns work in the various production departments. The rest of the time, they attend lessons in German, Mathematics, PE, Electronics, Pressure Measurement Technology, Sensor Systems and General Studies. This gives the young people the opportunity to develop not just their manual skills but also their social competence.

Participants are supported in establishing an efficient approach to work, built on the pillars of reliability, perseverance, enthusiasm, resilience and responsibility. Since the youth project began, 80 % on average of the young people involved go on to find an apprenticeship or further work and study placement.

#### Crèche Möwe («The Seagull»)

Kinderkrippe **∧ö**we

Established in 2001, the Crèche Möwe («The Seagull») is a place where employees can leave their children during working hours. Places at the crèche are also offered to external children between the ages of 2 months and 5 years. Every day, the ten-person Seagull Team does its very best to make sure that the children are happy. The crèche is on the company premises, meaning that new mothers can breastfeed during working hours - and if a child falls ill, their parents can be there right away.

> «My wish for the future is that we develop further, both as a company and as individuals, that we learn something new every day, that we take on ever more responsibility and that we walk the path with determination that opens up for us.»

## Jugendprojekt

**Company Owner Tobias Keller** 



#### **Cultural Involvement**

#### **Committed to culture since the beginning**

KELLER Pressure supports ideas and projects that serve to create a sense of identity. Culture is the expression of the spiritual and artistic wealth of a society and it deserves a voice.

#### Winterthur Music Festival Weeks

Through its sponsorship of the Winterthur Music Festival Weeks, a music festival held in Winterthur, KELLER Pressure is helping to ensure the survival of a local, cultural event that is unique in Switzerland. For 12 days of the year, this event gives visitors the opportunity to discover national and international bands and up-and-coming musical talent. It is the oldest regularly occurring open-air festival in Switzerland and attracts some 55'000 attendees each year.



Afro-Pfingsten has had and continues to have a lasting influence on Winterthur's cultural life and strengthens values that are also important to KELLER Pressure. As a corporate sponsor, the company makes an active contribution to the continued success of this platform. Alongside markets and workshops, the main highlight of the programme is African, Latin American and Caribbean music.

#### **Education and Science**

#### Research and development for the future

The entire company history is based here on an invention. KELLER Pressure knows from experience that big things can come from small things and therefore actively supports various university research projects with pressure sensors.

#### FabLab Winti

FabLab Winti is a publicly accessible digital production workshop, and is available to anyone interested in training courses and completing their own projects. KELLER Pressure is a big fan of «Do It Yourself», and hopes that its sponsorship of FabLabs will help to counteract the shortage of qualified personnel in STEM (Science, Technology, Engineering and Mathematics) professions.





Since 1981, students from various universities around the world have been competing with their self-developed vehicles in a combustion, electric and driverless class. The latter two are represented at Formula Student Switzerland, where an annual race is held in the Swiss mountains in July. KELLER Pressure supports this important event, as well as numerous international teams with pressure sensors for their racing cars.

#### Support for people, animals and the environment

#### Helping where help is needed

Gratitude is one of most important corporate values. Therefore KELLER Pressure is keen to support organizations that help people, animals or the environment. KELLER Pressure supports selected foundations and institutions, mainly in the Winterthur region and Switzerland.

#### Sustainability

#### Actively combating energy wastage

KELLER Pressure cares about his environment. For this reason. all departments are committed to sustainability in their day-to-day work.

- · Investments are made with the environment in mind. A closed-loop system ensures that the cooling water used in cell production is prepared using filter systems and so save drinking water.
- · Surplus material is disposed of to professional standards in the adjacent recycling yard.
- · Supplies are procured from elsewhere in the region. For instance, glass seals and mechanical parts are bought in from the local area.
- · Although KELLER Pressure is an international company that places great importance on contact and dialogue with its customers and field offices, conference calls are held wherever possible and business trips are kept to a minimum.
- The company encourages its staff to take part in campaigns such as «Bike to Work» and leave their own cars at home.

KELLER Pressure endeavours to minimise its environmental footprint and CO<sub>2</sub> emissions. It is important to the company to offer its employees a safe and healthy workplace.







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### **SUBSIDIARIES**

#### At home anywhere in the world

As a company that operates internationally, KELLER Pressure has representations at a number of locations around the globe. To ensure the best possible service, clients are always supported in their native language. KELLER Pressure has fourteen subsidiaries in Europe, Asia, South America and the USA.



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#### REPRESENTATIONS

#### Always nearby

Various representatives and distributors also support our subsidiaries in other countries.

#### Australia

BesTech bestech.com.au

#### Belgium

Instrumentation Elneo elneo.com

Onthaal BIP Elneo bipelneo.com

#### Brasil

KELLTECH kelltech.com.br

#### Chile

Welko welko.cl

DOS20 dos20.cl

#### China

Kistler Instrument AG Shanghai kistler.com Columbia DST onlinedst.com

Ecologic Ingenieria ecologicingenieria.com

Costa Rica Optima Ingenieria optima-ingenieria.com

#### Denmark Tech Instrumentering tech.dk

Egypt MAS Trading masautomation.com

Finland Oy Profimeas Ltd. profimeas.fi

#### France Serv'Instrumentation servinstrumentation.fr

«We focus on the needs of our international customers. With an impressive export rate of over 95% and our network, we are proud to be able to offer our products and services close to our customers worldwide. In this way, we are always close to our customers.»

Thomas Ehrat, Chief Sales Officer

India Yashtec yashtec.in

Israel T. Berke Ltd. berke-Itd.com

Korea DAHO daho.co.kr

Mexico Equipozo equipozo.com

Norway MRC Global mrcglobal.com

Peru

Inprocess inprocess.com.pe

#### Portugal

Tecmer tecmer.pt

#### Romania

MDS Electric mdselectric.ro

South Africa

Instrotech instrotech.co.za

Spain Catsensors catsensors.com

#### Sri Lanka

S-E-N-E Pressure Metrology Ltd. senepressuremetrology.com

#### Taiwan

San Fong Instruments Technology Co. Ltd. san-fong.com.tw

#### Turkey

Zeta Enerji zetaenerji.com

#### **United Arab Emirates**

SWME Control Systems swme.ae

#### Uruguay

Techingenium techingenium.com.uy





#### **PRODUCT OVERVIEW**



KELLER Pressure is known for Swiss quality and precision. Ever since being established, the company has developed and produced its products at its facilities in Winterthur. For more than 50 years, we have been pairing expertise with innovative spirit to find the right solutions for each individual application. The customer's wishes are our key focus.







Pressure Transducers

Pressure Transmitters

Level Probes



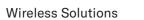


Data Loggers

**Digital Pressure Gauges** 







**Custom Solutions** 



#### **INDUSTRY OVERVIEW**



Learn about the wide range of possible applications of our products. Our application reports show different real-life examples of customers trusting in the precision and reliability of KELLER Pressure sensors.



Vehicles

Travel



Water and Environment



Raw Material Extraction

Structural Measuring





Aviation and Space

Oil and Gas



HVAC



Chemistry, Food and Pharma



**Consumer Products** 



System and Device Construction







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